

POSITION DESCRIPTION

Product Manager Finance

ReadyTech (ASX:RDY) exists to help communities thrive, and ReadyTechers flourish on making that change happen.

They enjoy taking on challenges that matter to our customers, communities, and the world – and working to solve them with incredible technology that helps navigate complexity, while also delivering meaningful outcomes.

ReadyTechers are enterprising, and hungry to make a difference. But, more than ever, ReadyTechers are *ready for anything*.





POSITION DESCRIPTION

Title	Product Manager – Financials	Location	Perth or Melbourne
Report to	Group Product Manager	Direct report(s)	NA

The purpose of this role

The Financials Product Manager is responsible for the end-to-end lifecycle of the Ready Community Financial Management domain, shaping, developing, and enhancing solutions that enable councils to manage budgeting, general ledger, accounts payable and receivable, procurement, assets, and financial reporting.

This role is central to ensuring the product meets the operational, legislative, and governance needs of Local Government. The Product Manager will leverage deep functional finance domain knowledge, a strong understanding of Local Government financial frameworks, and extensive product management experience to deliver solutions that are compliant, intuitive, scalable, and future-focused.

Operating within an Agile environment, the Product Manager will drive discovery, prioritisation, solution definition, and delivery, while also supporting go-to-market activity, presales engagements, and implementation readiness across regions.

The key accountabilities of the role

- Develop and maintain the end-to-end solution definition for Financials across core customer cohorts and varying state legislative environments.
- Lead a dedicated scrum team, owning the product roadmap, backlog, and delivery priorities.
- Facilitate Agile ceremonies, ensuring alignment, transparency, and strong execution cadence.
- Translate complex financial processes (e.g. budgeting, general ledger, AP/AR, procurement, asset accounting, financial reporting, audit and compliance) into clear product requirements and solutions.
- Collaborate with Engineering, Design, Consulting, Support, Sales, and Presales to ensure the product is positioned, sold, implemented, and supported effectively.
- Conduct customer interviews, discovery workshops, and market analysis to identify opportunities for innovation and efficiency.



- Ensure product quality, regulatory compliance, usability, accessibility, and reliability aligned to Local Government financial standards.
- Launch new features and enhancements with strong governance and stakeholder engagement.
- Contribute to broader product strategy and multi-year roadmap development for the Ready Community ERP ecosystem.
- Drive measurable improvements in customer satisfaction, adoption, financial transparency, and overall product value.

The key responsibilities of the role

- Act as the Product Manager for the Financials domain within the Ready Community ERP and future standalone opportunities.
- Serve as the voice of the customer, ensuring Local Government finance needs are deeply understood and reflected in product decisions.
- Deliver compelling product demonstrations tailored to finance, executive, and operational audiences as part of presales activity.
- Provide authoritative product input into government tenders, RFPs, and solution proposals.
- Identify opportunities for product optimisation, modernisation, and functional uplift across financial workflows and reporting.
- Maintain a detailed roadmap aligned to strategic product vision, regulatory change, customer feedback, and market needs.
- Conduct research, discovery workshops, and validation testing with councils to strengthen product-market fit.
- Author clear product artefacts including user stories, acceptance criteria, process maps, functional specifications, prototypes, and test plans.
- Partner with design teams to transform concepts into wireframes, prototypes, and solution specifications.
- Create enablement content including release notes, training guides, customer documentation, and internal support materials.
- Support sales and marketing teams in product positioning, collateral development, and market insights.
- Measure product success through data, analytics, adoption metrics, and customer outcomes.
- Inform pricing strategies, commercial positioning, and value-based messaging using evidence and insights.

The ideal candidate will have these:

1. Skills

- Strong product management capability across discovery, prioritisation, backlog management, delivery, and go-to-market readiness.
- Deep functional understanding of Local Government Financial Management processes.
- Excellent written and verbal communication skills, with the ability to translate complexity into clarity.
- Highly analytical, with competency in both qualitative and quantitative decision-making.



	<ul style="list-style-type: none">• Creative problem-solver who thrives in a fast-paced, dynamic environment.• Ability to lead indirectly across cross-functional teams and influence decision-making.
2. Knowledge	<ul style="list-style-type: none">• Expert knowledge of Local Government financial frameworks, legislation, and compliance requirements.• Strong understanding of ERP platforms and how Financials integrates with Payroll, Property & Rating, Customer, Regulatory, and Asset domains.• Working knowledge of Agile delivery practices.• Familiarity with Jira or similar product tooling is advantageous.
3. Experience	<ul style="list-style-type: none">• Demonstrated hands-on experience working in or alongside Local Government, specifically in finance or corporate services functions.• Proven success in product management roles involving complex enterprise or government software.• Experience leading solution definition, product discovery, and delivery of highly configurable SaaS solutions.• Experience collaborating with engineering, design, support, and customer-facing teams.• ERP, financial management, or enterprise reporting product experience is highly valued.• Experience in modernisation or transformation of Local Government financial systems is an advantage.