POSITION DESCRIPTION

Product Manager Property & Rating

ReadyTech (ASX:RDY) exists to help communities thrive, and ReadyTechers flourish on making that change happen.

They enjoy taking on challenges that matter to our customers, communities, and the world – and working to solve them with incredible technology that helps navigate complexity, while also delivering meaningful outcomes.

ReadyTechers are enterprising, and hungry to make a difference. But, more than ever, ReadyTechers are *ready for anything*.

POSITION DESCRIPTION

Title	Product Manager – Property & Rating	Location	Perth or Melbourne
Report to	General Manager Product	Direct report(s)	NA

The purpose of this role

The Property & Rating Product Manager is responsible for the end-to-end lifecycle of the Ready Community Property domain, shaping, developing, and enhancing the solutions that enable councils to efficiently manage valuation, rating, revenue, property, and land-related regulatory functions.

This role is central to ensuring the product meets the operational, legislative, and business needs of Local Government. The Product Manager will leverage deep functional product knowledge, strong understanding of property & rating processes, and extensive Local Government experience to deliver solutions that are compliant, intuitive, scalable, and future-focused.

Operating within an Agile environment, the Product Manager will drive discovery, prioritisation, solution definition, and delivery, while also supporting go-to-market activity, presales engagements, and implementation readiness across regions.

The key accountabilities of the role

- Develop and maintain the end-to-end solution definition for Property & Rates across core cohorts and different state legislative environments.
- Lead a dedicated scrum team, owning the product roadmap, backlog, and delivery priorities.
- Facilitate Agile ceremonies, ensuring alignment, transparency, and strong execution cadence.
- Translate complex property business processes (e.g., valuations, rating models, instalments, property management, land records, pensioner rebates) into clear product requirements and solutions.
- Collaborate with Engineering, Design, Consulting, Support, Sales, and Presales to ensure the product is positioned, sold, implemented, and supported effectively.
- Conduct customer interviews, discovery workshops, and market analysis to identify opportunities for innovation.

- Ensure product quality, regulatory compliance, usability, accessibility, and reliability aligned to Local Government standards.
- Launch new features and enhancements with strong governance and stakeholder engagement.
- Contribute to broader product strategy and multi-year roadmap development for the Ready Community ERP ecosystem.
- Drive measurable improvements in customer satisfaction, adoption, and overall product value.

The key responsibilities of the role

- Act as the Product Manager for the Property & Rating domain within the Ready Community ERP and future standalone opportunities.
- Serve as the voice of the customer, ensuring Local Government needs are deeply understood and reflected in product decisions.
- Deliver compelling product demonstrations tailored to diverse Local Government audiences as part of presales activity.
- Provide authoritative product input into government tenders, RFPs, and solution proposals.
- Identify opportunities for product optimisation, modernisation, and functional uplift across valuation, rating, and property workflows.
- Maintain a detailed roadmap aligned to strategic product vision, regulatory change, customer feedback, and market needs.
- Conduct research, discovery workshops, and validation testing with councils to strengthen product-market fit.
- Author clear product artefacts: user stories, acceptance criteria, process maps, functional specifications, prototypes, and test plans.
- Partner with design teams to transform concepts into wireframes, prototypes, and solution specifications.
- Create enablement content including release notes, training guides, customer documentation, and internal support materials.
- Support sales and marketing teams in product positioning, collateral development, and market insights.
- Measure product success through data, analytics, adoption metrics, and customer outcomes.
- Inform pricing strategies, commercial positioning, and value-based messaging using evidence and insights.

The ideal candidate will have these:

1. Skills

- Strong product management capability across discovery, prioritisation, backlog management, delivery, and go-to-market readiness.
- Deep functional understanding of Property & Rating processes within Local Government.
- Excellent written and verbal communication skills, with the ability to translate complexity into clarity.
- Highly analytical with competency in both qualitative and quantitative decision-making.

	• Creative problem-solver who thrives in a fast-paced, dynamic environment. • Ability to lead indirectly across cross-functional teams and influence decision-making.
2. Knowledge	• Expert knowledge of Local Government frameworks, legislation, and operational processes relating to Rates, Valuations, Property and Land Management. • Strong understanding of ERP platforms and how Property & Rating integrates with Finance, Customer, Regulatory and Asset domains. • Working knowledge of Agile delivery practices. • Familiarity with Jira or similar product tooling is advantageous.
3. Experience	• Demonstrated hands-on experience working in or alongside Local Government, specifically in Property & Rating functions. • Proven success in product management roles involving complex enterprise or government software. • Experience leading solution definition, product discovery, and delivery of highly configurable SaaS solutions. • Experience collaborating with engineering, design, support, and customer-facing teams. • ERP, land information systems, or revenue management product experience is highly valued. • Experience in modernisation or transformation of Local Government systems is an advantage.